

The Nursery Scoop

A Publication of the CNY Nursery & Landscape Association
March 2020 - Looking Forward to Spring!



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A Message from our President, Dana Kuhlmann...



Friends,

Well, here we are. Standing at the doorstep of another busy spring season. I know I'm not the only one that is anxiously awaiting that first tulip or daffodil to push up through the soil and signal the revival of spring. Looking out the window this morning, it hardly seems possible that spring is just a few short weeks away, but as they say, hope springs eternal.

PLANTCNY's annual trade show and education day was held on February 12, 2020 at the Lodge in Skaneateles, NY. The staff at The Lodge certainly made the whole event seamless. We appreciate their hard work. I would like to thank all the attendees that were able to attend. It was great to see you there. I would also like to thank all of the vendors that came. We are and will remain appreciative of your continued support of our association. I would also like to thank our speakers for their informative and up to date presentations. A special thank you goes out to this year's Keynote speaker, **Beth Brantley of Bartlett Tree Research Laboratories**. Beth's spirited presentation got the day started the right way. Lastly, **Beth Fry, Dale Tuttle** and **Linda Bennett** deserve a very special thank you from all of us. Without their tireless dedication to PLANTCNY's trade show and ed. Day, it would not have the look and feel that it does. We are lucky to have these fine people in our midst and fortunate that they do what they do.

On a personal note, I'd like to thank all of you for allowing me to serve as President of PLANTCNY. So many of you have reached out to me to offer your congratulations. Thank you for making me feel at

home. I am a big proponent of moving forward as a group. To that end, please feel free to offer any comments, questions, ideas or anything that you think I might find helpful. I am an open book and I look forward to what you have to say.

Sincerely,

Dana

Dana Kuhlmann, 2020 PLANTCNY President



The PLANTCNY March Meeting!

Date: Thursday, March 12th, beginning at 5:30 p.m.

Meeting Host: Green Scapes Inc.

Address: 6976 East Seneca Turnpike, Jamesville, NY

Please RSVP to fry_beth@hotmail.com, or by phone to 315-469-0007.

Member Spotlight on Green Scapes Inc.



Green Scapes, Inc. is one of the largest local CNY wholesalers/retailers of bulk mulch (*11 varieties*), composts, gravel, decorative stone (*over 30 types*), & boulders. Another large component of our bulk goods are various blended soil products, such as CU-Soil™ (*Structural Soil*), Bioretention Soil, Rain Garden Soil, Planting Soil & other custom products.

We are also distributors of **RINOX** pavers & wall stones, **Aquascapes** pond products, **Alliance Gator** hardscape products, **Wolverine Tools**, **Sidera Lighting**, **Hulton Tools** & **DeWit Tools**. Our hardscape supplies include natural wall stone, flagstone, treads, steps, & custom cut stone. Along with quality hand tools we also stock edging, fabrics, safety equipment, and drainage supplies. This portion of our business is headed up by Kaitlyn Reals (*Office Manager.*) **Green Scapes, Inc.** can help you with the best products, and guide you through proper installation with helpful tips if needed! (*We also install all the products that we carry...*)

For the Winter season, **Green Scapes, Inc.** is also the largest local distributor of Clearlane treated rock salt, white rock salt & liquid de-icer (*used as direct application & pre-wet application of rock salt.*) We also stock palletized rock salt, Tru-Melt, treated salt & deicing blends.

Green Scapes, Inc. has been in business since 1989, & incorporated in 1991 with Todd Schanbacher as its president. With over 30 years of Design/Build landscape construction, Green Scapes prides itself on functionally designed, beautiful residential landscape, hardscape, waterscape & lighting projects – our team of Dan Reeder (*Landscape Architect*), Beth Fry (*Sales Manager/Landscape Designer*), Todd Schanbacher (*President/Designer*) & Andrew Zimmerman (*Operations Manager*) bring a collective 115+ years of experienced know-how to every design/build project!

Green Scapes, Inc. is an active member of PLANTCNY (*Professional Landscape and Nursery Trades of CNY*), which has been led by Beth Fry as President in 2014, 2015 & 2017. **Green Scapes, Inc.** is also a proud member of Syracuse Builders Exchange & Pride of NY, which signifies our commitment to providing local & regional NYS products & services. Approx. 90% of our products & services come from local or regional sources, & we proudly work with many local service companies.

The CNYSNLA Scholarship Program

The first of our two 2020 Scholarships, the **Bob Case Scholarship Award**, will be given out at the Summer Clambake in July. You can obtain a **Scholarship Application** for this year's awards by visiting our website at www.plantcny.com. If you have any questions, please contact Julie Liebmann, Scholarship Chair, at 492-1100, or rockinghorse1257@aol.com.



Many thanks from your Trade Show Committee!

Thanks to everyone for making our **Trade Show and Education Day** another success! We hope everyone was able to take home some new information and ideas for the upcoming season.

Thanks to the following list of **auction item donors** for your support:

Chuck Hafner's Farmers Market
EDR Syracuse Office
Green Scapes Inc.
Keystone CST
Lawn-A-Mat
Lawley Insurance
Milton CAT

Mrs. Green Jeans Landscaping
Seedway
SiteOne Landscape Supply
Sky High Turf Farms
The Duke Company
Trux Outfitter

Thank you to everyone that purchased items in the auction!! You helped us raise almost \$600 toward our scholarship fund!

Thanks to all of our wonderful speakers for sharing your day and your knowledge with us...

Beth Brantley, Bartlett Research Laboratories
James Miller, Site One Landscape Supply
Donald Nelson, NYS Dept. of Environmental Conservation
Thomas Allgaier NYS Dept. of Agriculture and Markets
James Maloney, National Grid
Katherine Korba, Cornell Cooperative Extension
Camille Marcotte, Cornell Cooperative Extension
Dave O'Hara, Bailey Nursery
Dan Deyle, Michael Grimm Services
Justin Bush, Seedway Lawn and Turf
Greg Michel, Onondaga Earth Corps
Amy Samuels, Onondaga Earth Corps
Stephen Harris, City of Syracuse
Jonathan Parker, Sundstrom Safety
Jennifer Watson, Lawley Insurance
Chris Belna, Arete HCM Solutions/ALaCarte Business Services
Kerstin Driscoll, SEED Planning Group
Lesley Wilcox, Arete HCM Solutions/ALaCarte Business Services
Adam Buckpitt, SITECH Northeast

Thanks to all of our **Sponsors and Vendors** for your continued support – listed below:

Vendors:

Aspinall's Tree Nursery
Bailey Nursery
Belgard Hardscapes
Cazenovia Equipment
Dig Safely New York
Duke Company The
Eastcom Associates
Finger Lakes Mulch & Soil

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Green Scapes Inc.
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Techo-Bloc
Trux Outfitters
Yukon Valley Natural Stone

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Northern Nurseries	Directory Advertiser
Milton CAT	Directory Advertiser
Lawley Insurance	Directory Advertiser
Rare Earth Nursery	Directory Advertiser
Sky High Turf Farms	Directory Advertiser

Thanks to **Linda Bennett** for putting together the membership directory and for all she does behind the scenes to make the trade show a success!

Thanks to **Beth Fry** for her hard work on the DEC, CNLP and ISA credits.

Thanks to **Beth Fry** for her help on the signage, and thanks also to **Linda Bennett and Patti McGuire** for managing the registration table, and also for helping with the auction!

Thanks to **Liz Snyder, Ron Rogers, Beth Fry, James Burt, Dannielle Carr, and Dale Tuttle** for room monitoring during the various presentations.

Thanks to **Dale Tuttle and Beth Fry** for securing our amazing speakers.

Thanks to **Dale Tuttle** for helping to secure many of our vendors.

Thanks to **Meghan Coe and the staff at The Lodge** for hosting us so graciously and professionally.

Finally, thanks to all of our **attendees** for their continued support and participation!

Please keep us in mind if you have any suggestions for speakers, sponsors or vendors for next year's event. The Education Day will be held on **Wednesday, February 10, 2021**. If you are interested in participating on the Committee, please contact **Beth Fry**, Trade Show Chair or any Committee Member: **Dale Tuttle, Dannielle Carr, and Julie Liebmann**.

Good luck to all of us in the upcoming 2020 season!

Region 4 Rocks!



CNLP Program, Shared with us by Dannielle Carr...

Certification Renewal

Grace period for renewing certifications ends March 31st. Be sure to submit your recertification application and fee to NYSNLA with a list of your accrued credits. Contact your Region 4 representative, below, if needed, to confirm the status of your CNLP 3-year certification period.

2020 CNLP Exam & Reviews

Remaining review sessions:

Thursday, March 5, 5:30-7:30 pm; Jamesville-Dewitt Community Library, Mtg Room C

Thursday, March 12, 5:30-7:30 pm; Jamesville-Dewitt Community Library, Mtg Room C

Exam:

Thursday, March 19, 6:00 pm-8:30 pm; Location TBD

Student CNLP program

Aida Khalil, Professor with the Horticulture Department at Morrisville College is leading reviews for student CNLP candidates. The student exam will be scheduled for the end of the semester, proctored by the Region 4 CNLP committee.

Questions or for more information, contact:

Region 4 CNLP Committee Chair - Dannielle Carr, email: dcarr@edrdpc.com, telephone: 315-471-0688, extension 640.



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2020 MEETING SCHEDULE

MEETINGS ARE HELD ON THE 2ND THURSDAY OF EACH MONTH, AT 5:30 P.M. (UNLESS SPECIFIED)

<i>January 9</i>	Milton CAT
<i>February</i>	NO MEETING
<i>March</i>	Green Scapes Inc.
<i>April</i>	Clifton Recycling (Cicero location)
<i>May</i>	Northern Nurseries (one week earlier than usual)
<i>June</i>	NO MEETING
<i>July</i>	Clambake at Spinning Wheel
<i>August</i>	OPEN
<i>September</i>	OPEN
<i>October</i>	OPEN
<i>November</i>	OPEN
<i>December</i>	HOLIDAY LUNCHEON